
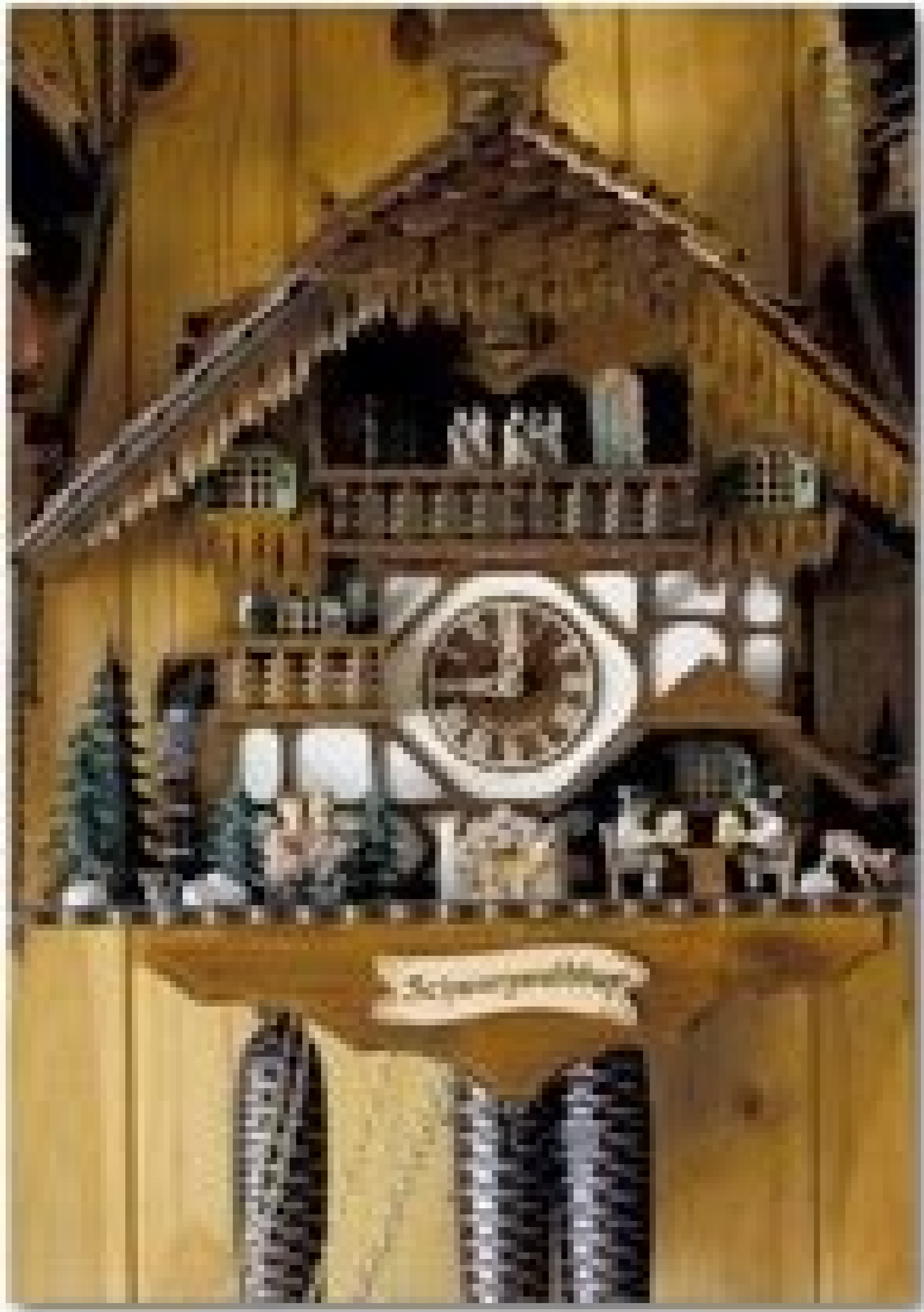


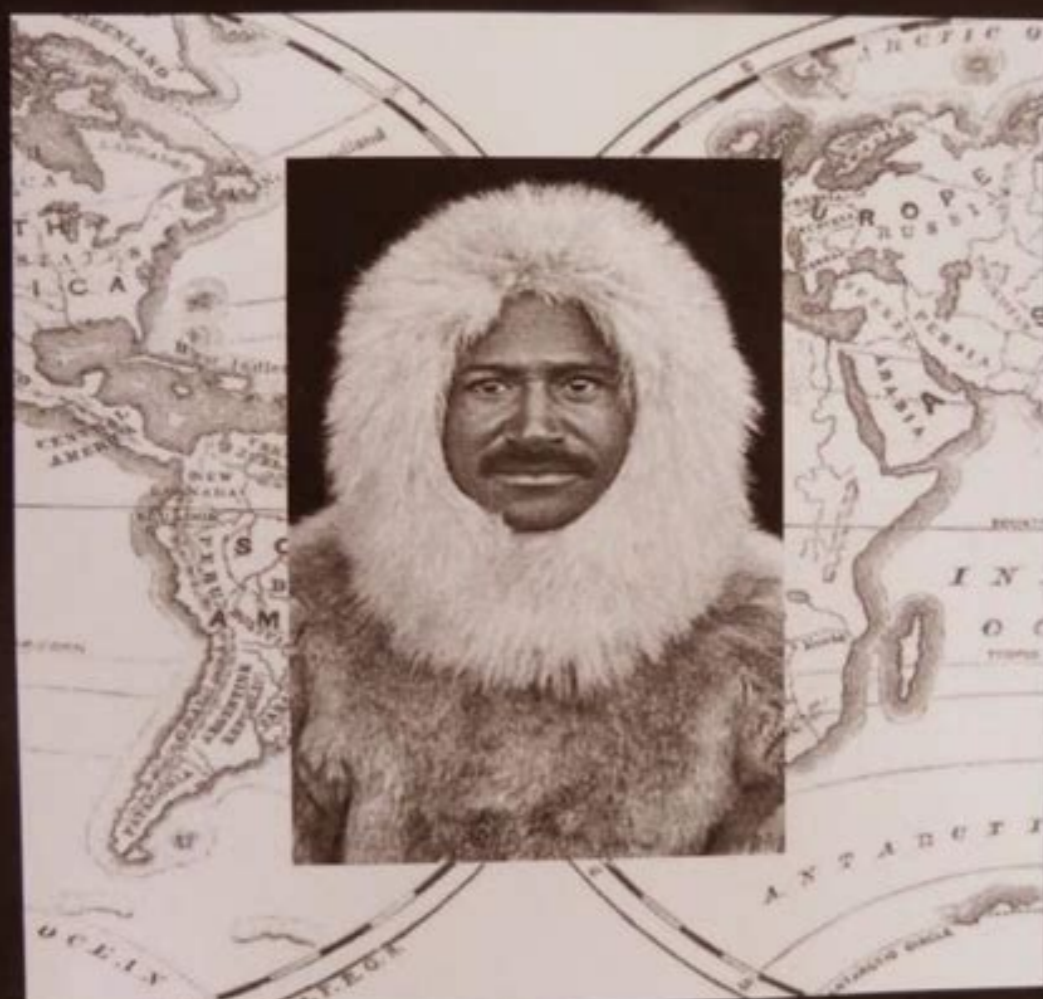
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Black Explorers

2300 B.C. to the Present



C.R. Gibbs

Three Dimensional Publishing

How to Answer Some of The Most Challenging Questions Employers Ask in Job Interviews

Tell me something you disliked about your last employer.

Tell me about a time when you had to work with a difficult colleague.

Tell me about the most challenging customer you ever had to deal with.

Get answers at CareerChoiceGuide.com

Job Interview About you (1)

So, could you tell me a bit about yourself, please?

Well, I'm

The simplest way to answer this question is using the "present-past-future formula".

I am in charge of
I am responsible for
I handle
I deal with
I manage
I have

Present I'm currently an account executive at X company where I handle the top performing client. In my current position, I manage a team of 5 people. My team includes My department is responsible for managing

Past Before that, I worked as a where I was in charge of I successfully managed / I have spent the last 7 years developing my skills. I have been promoted twice (achievement).

Future I believe this experience has prepared me for ... / to take the next step and pursue a management position. Although I love my current role, I feel ready to move to a more challenging position.

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They might like to hear that you want to specialize and take on more responsibilities. What Are Your Salary Expectations? This is a horrible question. Don't be afraid to be personal. Many employers ask this to gauge how interested you really are in their company. I thought of a way out. You could also ask about the prospects for career advancement. With the little creativity contribution and complete dedication from every member towards the completion of the task, we were able to produce the desired goal within the required time frame. EXAMPLE: 4 During my job in the previous company as an accounts manager, one day, I had to deal with renegotiating the prices with not one but multiple vendors. It's for the benefit of not just the company but for themselves too. One of the clients suddenly asked to change an entire campaign plan-strategy just one day before its launch. Finally, we managed to renegotiate three out of the five deals and sailed the company through tough times. EXAMPLE: 5 I had to deal with many tough situations daily and many of them have taught me a few 'life lessons'. I had a lot of pressure and stress in completing the work. Although all the days are a kind of challenge in themselves, the most challenging time for me was when I tried out something new amid various other things those I was handling. So, I was required to get sponsorship either in cash or kind. But I decided that worrying won't help it and I need to prioritize the works. And it was very tough for me to handle them. But, I recalled all that I have learned and gave it a shot and hit the bull's eye. EXAMPLE: 3 The most-challenging situation in my career yet was when my team and I had to manage an advertising job with a very limited budget. I sold a product to a client, which I usually did. I was afraid that I won't be able to do it. Many otherwise highly qualified candidates may be caught off-guard by questions they don't know how to answer. I thought upon it and decided to look into the issue. And finish with your own USP. Where Do You See Yourself Five Years From Now? Maybe this job is just a stopgap. So, to help you prepare, here are the top 10 interview questions you could be asked — along with some excellent answers. Tell Me About Yourself. You'll probably be asked this at the outset. As the client was not satisfied with the first draft that we presented to him; we were required to redo the entire plan. The complaints mainly were that it never got sent within the deadline and it had a lot of mistakes. Interviewers expect candidates to show off their knowledge of the company, and what appeals to them about the position they've applied for. I started by explaining the situation, presented my company's plan to repay them without causing any loss to them. Talking about the most challenging of all, it was when I was a sales executive during my previous job. This question is just as important. I came up with an idea of cutting down the content to make it easier for delivering error-free content on time. But, the problem arose here when our software expert resigned in the middle of the project and our work halted. This helped to finish my tasks well in time although I was required to push my limits due to my health I submitted my work on time. Not only can it knock you out of the contest if you quote a figure that's a little too high; but employers can also hold candidates to a figure that's well below average. Talk about new opportunities. So if your greatest strength is swimming 50 lengths in a lunch break and another's being a "people person," who's going to get the job in HR? How Do You Handle Stress? Bearing in mind that a smoke and a drink probably isn't an acceptable answer, try to come up with a concrete example of how you've dealt with pressure in the workplace in the past. It was the time when we were facing financial difficulties in the business. The project was, however, in our reach and we would have done it without much of hustling. MORE FROM QUESTIONSANSWERED.NET EXAMPLE: 11 I take every new task or responsibility of my job as a challenge and then try to give my best to come up with the most-right solution to each situation. That trick worked and the other team-heads praised me for the approach. EXAMPLE: 10 Taking up challenges and tackling them effectively is what was taught to me during my graduate studies. She developed rashes on her skin and was angry enough to sue the company. All the employees were very serious about this BIG PROJECT because it was one of the largest projects in monetary terms that the company had ever received. We were able to meet this challenging situation collectively. EXAMPLE: 8 The most challenging situation that I have ever faced in my life was when I was given the duty of bringing sponsors for one of the events of my committee. I had long practice sessions for it because I was to learn a lot and the time was less. Even if you're leaving under negative circumstances, focus your answer on the future. Mentioning the most-challenging situation, I was required to handle a team of such members who were naïve and didn't know much about the work. I used to receive complaints about our business newsletter constantly since I was given the duty to look over the task of the business-newsletter. Prior research is key. But at the end of the day, I was able to convince 3 sponsors for the event, and that even was completed successfully with a lot of positive feedback from everyone. EXAMPLE: 9 Every new day at a job brings its own set of challenges and problems those one needs to tackle most effectively and seriously possible. But, since I was given the task to train them, so, I thought of handling them their way. That would just seem disloyal. I directly contacted them and asked for a meeting. But whatever you do, don't tell them that. I could not have let that happen. Managing that whole was very tough for me. But don't be arrogant either. I discussed the idea with the editor and he liked them. So, I wrote down all the work I was supposed to complete and segregated them based on submission deadlines. So you might want to ask about the management style, or what your predecessor went on to do. Find out the industry standard. Since I had tried my hands on software's work earlier, I was asked to do it for that Big Project. But, I did it with a good time management strategy and ended up with giving good results in drama-acting and all assignments, projects. You might say, for example, that you can be a bit of a perfectionist. Recap the highlights of your resume and emphasize any qualifications and experience that meet the requirements for the job. The advertisement was supposed to be 'one of its kind' as it was for our company's new range of products. Later, the number of complaints about the newsletter is pretty much-low, and in fact, it went on being a super-popular business newsletter. EXAMPLE: 6 It is not always that you face a challenging task just out of all professional reasons. I am a serious person and very dedicated to the work. After so long and so much of deliberations I was finally able to convince her to settle for a refund and compensation from it. The most-challenging situation in my life taught me that 'quality supersedes quantity'. This was very challenging because I had to encourage and motivate the team to work for extra time with the same level of efficiency and effectiveness. The next day we gave our presentation and the client was thrilled with the plan. The product that I sold to the customer reacted to the customer's skin oppositely. Telling them you never get stressed isn't necessarily a good idea. Thanks to my team which was super-supportive that night and worked for extra hours. However the team was quite the opposite, it was carefree to an extent. Providing top-notch results with that small fund available was challenging. I was to renegotiate the payment schedules and requested many vendors to extend the deadlines by 1 or 2 months. The speaker that we talked to had some prior-requirements for those we were supposed to arrange for. It was very challenging for me to convince them as I neither had any prior-experience nor anyone to guide me over this work. This taught me how taking a 'prioritizing task' for granted can cost you so much. EXAMPLE: 7 It was during my internship-period with a public relations firm. Talk about your hobbies and motivations, and feel free to showcase your personality. All the new and old vendors were called so that new ones can have some base for their trust in us. It was tough because some of the vendors were fairly new. I discussed it with my team and we finally decided to do much of the work in -house. It would have the worst consequences on the image of my company. Sometimes, your personal life too causes some trouble in your work. It was quite a time since I had done that work. Maybe in five years' time, you won't want anything to do with this company. Even if they believe you, they might just assume you've only worked in cushy environments. Why Should I Hire You? They're asking for your sales pitch with this one. Don't be modest. We

had to work till late at night to evening to finish the task on time. So you should really know the ins and outs of the role and why you (might) want for that particular company.What Is Your Greatest Weakness?There’s an art to answering this question, it involves spinning your weakness as a strength. In a fun mood and tone, I made them realize how important it is to work seriously. But don’t go on too long. But if you do, it’s sensible to add that your drive to meet deadlines helps you to manage your time.What Is Your Greatest Strength?You might be proud of your crocheting skills, but is it relevant to the job? It is always a hectic schedule in college for someone who always wishes to try her hands on something new. I encouraged everyone for not losing any hope for the project and that we all will do it together. I cannot bear any irresponsibility at the work-space. It was surely a bad look for the company. Instead, talk about your career progression goals and how your advancement will also be theirs. I had my work piled up due to my health issues and bad management of time. But also be factual and pragmatic.Do You Have Any Questions for Me?No, the interview hasn’t ended. Always remember that you’re (probably) not the only shortlisted candidate. I was head of a student’s placement cell of my college and we had to organize a workshop on ‘Personal Interview and Group Discussion strategy’. I had my assignments and projects to finish but still, I took on the offer of acting in a stage-play. The funds that college allotted to us were not enough to incorporate all that was needed. Score: 0% Rank: Correct Answer: Start Quiz >> Half the challenge of going for a job interview is not knowing what to expect. And try to relate what you say to the job.No, the answer is not “for the money.” Even if it is. It’s kind of meant as an ice-breaker, even if the thought of it makes you shudder. And give a salary range instead of an exact sum – or, if possible, defer the question to your second interview.Why Did You (or Will You) Leave Your Last (or Current) Job?This isn’t an opportunity to rail against another employer. Selling was not tough here, handling the consequences were. From assignments to projects to workshops, your time is always filled with some activity or the other.

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